

Challenges in the Evolving Crude Oil Landscape from Shale Plays

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Outline



- Introduction
- Hydraulic Fracturing
- Shale Oil & Gas Resources
- Transportation, Quantity, Quality & Safety Current Landscape
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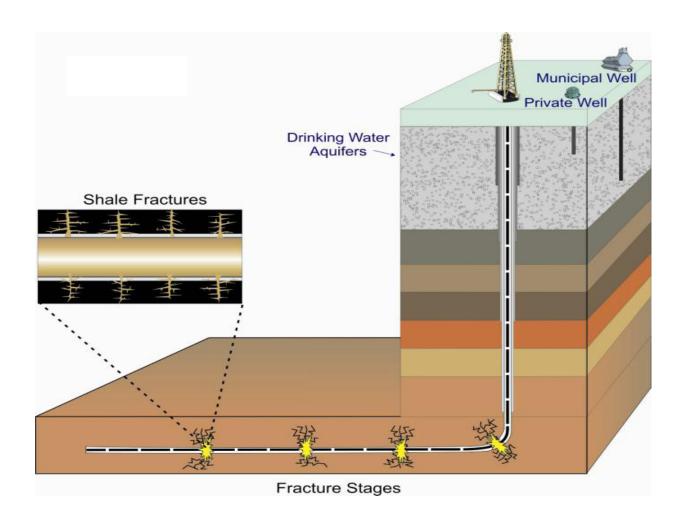
Introduction



- Well Stimulation by Hydraulic Fracturing and Horizontal Drilling
- O & G Exploration has created more than 1 million new jobs
- More than 1 million HF jobs have been completed
- Production of Crude Oil Growing (Self Sufficient and Exporting Natural Gas)
- Transportation Infrastructure
- We must, at the same time, harness our Natural Resources in a safe manner and protect our environment, health and welfare of our citizens

Hydraulic Fracturing

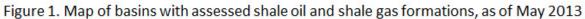


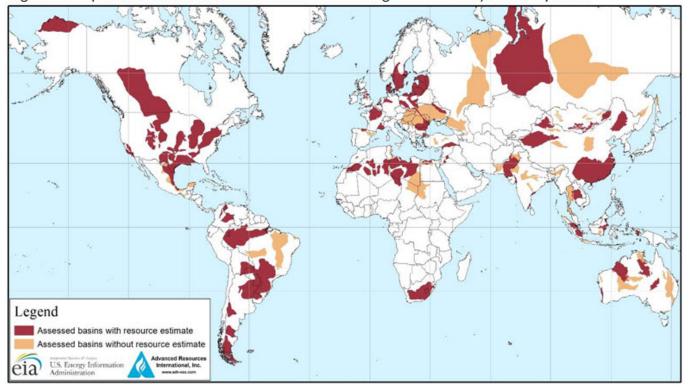


Courtesy of EPA

Global Shale Resources





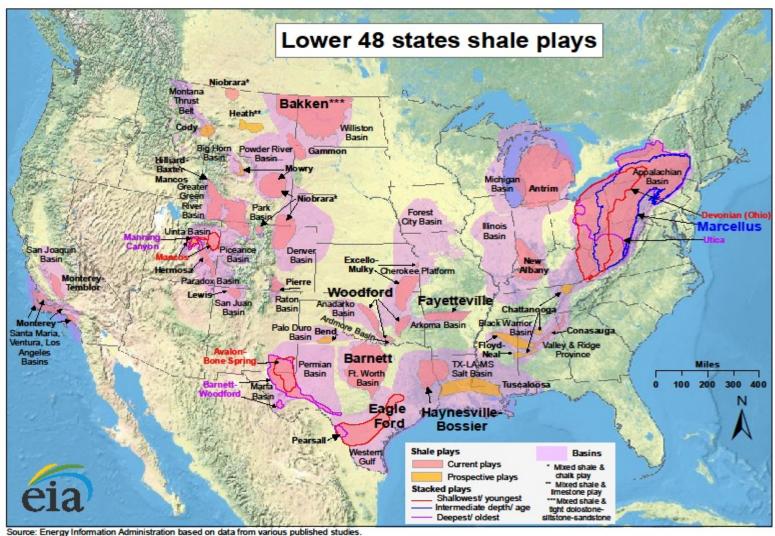


Source: United States basins from U.S. Energy Information Administration and United States Geological Survey; other basins from ARI based on data from various published studies.

Major Shale Plays and their locations



Valued Quality. Delivered.

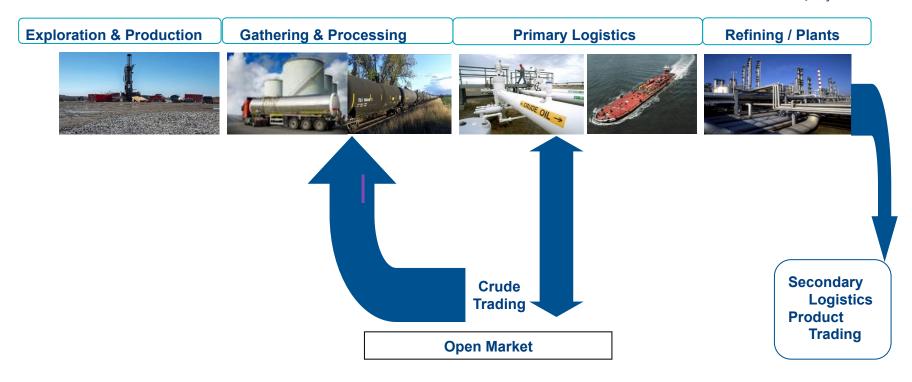


Source: Energy Information Administration based on data from various published studies. Updated: May 9, 2011

Shale Supply Chain



Valued Quality. Delivered.



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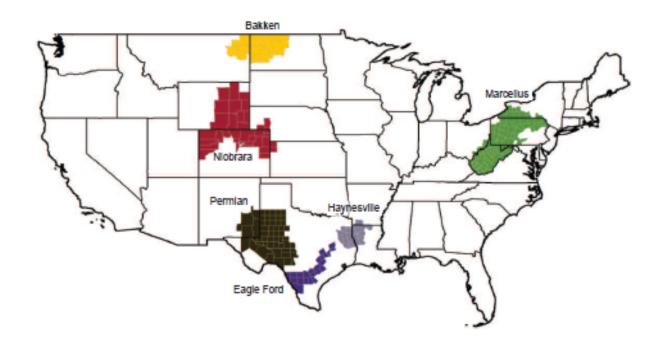
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Oil and Gas Production



Drilling Productivity Report

For key tight oil and shale gas regions



The six regions analyzed in this report accounted for nearly 90% of domestic oil production growth and virtually all domestic natural gas production growth during 2011-12.

Courtesy of US EIA

Current Production



Oil ~ 8.4 MBPD

Gas ~ 78.1 BCFPD

Exports – Natural Gas – LNG terminals

- Crude (2 permits in US)

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Crude Oil Issues - Current Landscape



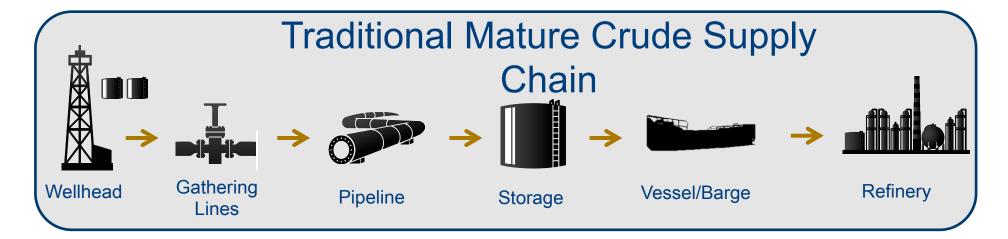
Issues

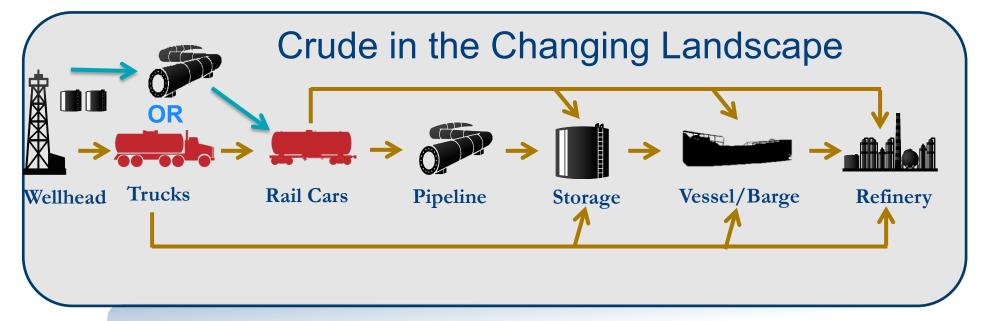
- Transportation
- Quantity
- Quality
- Safety



Transportation of Crude By Rail

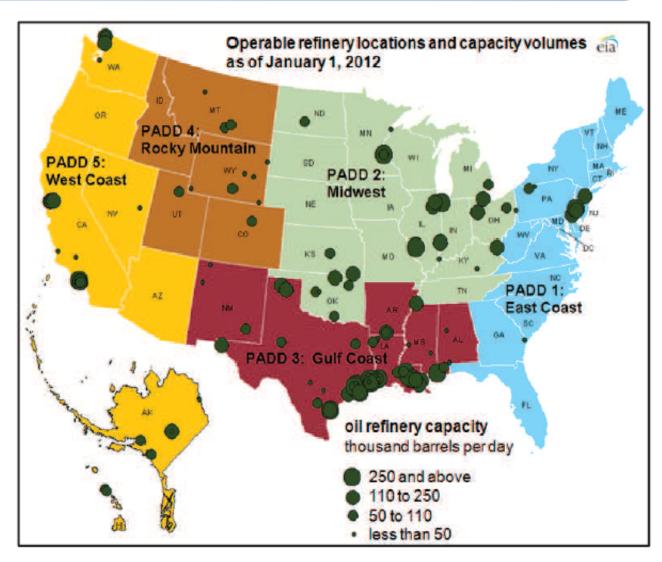






Transportation of Crude by Rail





The Petroleum Administration for Defense Districts (PADDs) are geographic aggregations of the 50 States & DC www.intertek.com

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Crude Oil Types are Evolving



Valued Quality. Delivered.

A Diverse and Growing Range:

- Conventional Crudes
- Virgin Crudes
- "Dumb-Bell Crudes" (Blended)
- Unconventional Crudes
- Tight Sands aka Shale
 Plays



Example Shale Crude Oils





Bubbling Crude





http://www.intertek.com/ngl-condensate-boiling-video/

Crude Oil Issues - Current Landscape



Transportation Issues

- Pipeline Infrastructure is Scarce
- Crude transported from Well Head to Rail Cars by Trucks (traffic issues on the road)
- Quantity of Rail Cars
- Rail Car Safety
- DOT Emergency Order
- Packing Group determinations
- Risk Communications
- New DOT NPRM July 23, 2014
- HHFT ("high-hazard flammable train")

(20 or more carloads containing a Class 3 flammable liquid)



Crude Oil Issues - Current Landscape



- New DOT NPRM July 23, 2014
- 1. Rail Routing
- 2. Classification of mined Gas and Liquids
- 3. Notification to Emergency Responders
- 4. Speed Restrictions
- 5. Braking
- 6. Tank Car Specifications



Crude By Rail Slate



- Classification Tests
- IBP & Flash Point
- Additional Tests (if offeror doesn't have sufficient knowledge of composition)
- Light Ends, Vapor Pressure, Sulfur components/H2S, Corrosivity
- Corrosivity UN, NACE
- Optional SIM DIS (DOT/Operator)
- Sampling
- Frequency of Analysis (composition)



Crude Oil Issues - Current Landscape



Quantity Issues

- Measurements at points of Sale and Receipt
- Meters Calibrated





Crude Oil Issues - Current Landscape



Quality Issues

- Quality checks at Origination
- Quality at the point of Delivery
- Effects of Transport
- Sampling



Safety Issues



Safety Issues

Volatility (analytical & sampling methods)

 H₂S issues (analytical & sampling methods)

Classification of Crude per DOT codes

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Rail Car Safety



- DOT Specifications
- Corrosion



Summary



- Energy Production is proliferating
- Petrochemical Industry is enjoying benefits of NG
- Benefits in both jobs and local economies
- Technological advancements
- Need Transportation Infrastructure
- Safety
- Energy Independence sooner than predicted or anticipated



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THANK YOU!!!